

# HUB SUBCONTRACTING PLAN (HSP)

In accordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

**NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).**

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 1 TAC §111.13 are: *11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.*

- - Agency Special Instructions/Additional Requirements - -

## SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

- a. Respondent (Company) Name: Sprint Solutions, Inc. (Sprint Nextel) State of Texas VID #: 1470882463700  
Point of Contact: H. Leon Frazier c/o Pam Gerritsen Phone #: 512-651-4334
- b. Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No
- c. Solicitation #: Request for Offer DIR-SDD-TMP-089

## SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 1 TAC §111.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

- ☐ - Yes, I will be subcontracting portion(s) of the contract.  
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)
- ☒ - No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.  
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
( #1) -	(#11) -
( #2) -	(#12) -
( #3) -	(#13) -
( #4) -	(#14) -
( #5) -	(#15) -
( #6) -	(#16) -
( #7) -	(#17) -
( #8) -	(#18) -
( #9) -	(#19) -
(#10) -	(#20) -

\*If you have more than twenty subcontracting opportunities, a continuation page is available at <http://www.tbpc.state.tx.us/hub/forms/index.html>.

**SECTION 9 - SELF PERFORMANCE JUSTIFICATION**

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

- ☒ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.
- ☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and or employees.

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***Refer to Sprint's Technical Proposal – Bid Package 1; Section 2.2.2, #3 (p35); Wireless Voice Services and Equipment Requirements for contract performance by Sprint.***

*Orders for Sprint services and wireless equipment are taken by members of the Sprint distribution channels geographically located throughout the State of Texas. These teams are responsible for the support of all DIR user agencies and are able to make changes to rate plans, disconnects, resolution of billing disputes, removing and crediting taxes, equipment ordering, warranty swaps for defective equipment, technical trouble shooting, or any other service or support required by the customer in accordance with contract requirements. Request for service and support is initiated by customers simply by calling a toll-free support line within Sprint Nextel. The support is provided through a combination of Call Center groups, as well as, Dedicated and Field Support Specialists assigned to DIR who are responsible for post-sales support with the responsibility for ongoing billing maintenance and customer service.*

*Sprint's Customer Care organization is dedicated to providing DIR's customers with one source for all service, technical, operation and billing support. Sprint's Customer Care Center can respond to wireless service questions and issues 24x7/365 through a toll free number."*

***Sprint's Support of Diversity***

*Sprint is committed to fostering business relationships with Historically Underutilized Businesses. Currently, Sprint has a Supplier Diversity Program which aggressively recruits small businesses, disabled veteran-owned businesses, HUB Zone businesses, and small disadvantaged businesses to add necessary value to Sprint's business practices. In Texas, Sprint has relationships with more than 15 key suppliers that are registered as Historically Underutilized Businesses with the Texas Building and Procurement Commission. In 2007, Sprint expects to spend more that \$20,000,000.00 with Texas HUBs. These businesses represent a wide range of industries including legal, professional services, construction, and more. Unfortunately, under the current RFO, Sprint's own employees complete the necessary work and Sprint does not subcontract any portion of the work to fulfill under the proposed contract. If Sprint shall have any subcontracting work for the proposed contract, Sprint will notify the State and will apply its Supplier Diversity Program and policies to ensure that HUB subcontractors receive appropriate opportunity and consideration for any required subcontracting work.*

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Enter your company's name here: Sprint Solutions, Inc. (Sprint Nextel)

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## SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at <http://www.tbpc.state.tx.us/hubbid/forms/index.html>).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

<u>Signature on File</u>	<u>H. Leon Frazier c/o Pam Gerritsen</u>	<u>Senior Vice President, Enterprise &amp; Public Sector</u>	<u>5/21/07</u>
Signature	Printed Name	Title	Date